## The Parker-Hughes Audit

More on 'the Bottom Line' in the CoB's School of Accountancy

The recent USMNEWS.net report, "How is Hiring Michael Dugan a Good Deal?" sparked a great deal of interest among readers. That report explained how incoming CoB accounting professor Michael Dugan (from the University of Alabama) will actually generate a net Fall 2010 loss to the CoB of anywhere from $\$ 45,000$ to $\$ 57,000$, given what is expected to be Dugan's fall 2010 salary + fringes (about \$94,000) and the tuition revenues generated by Dugan's fall 2010 teaching assignment (about $\$ 36,000$ to about $\$ 48,000$ ). This report provides similar analyses of "the bottom lines" pertaining to relatively new SoA faculty Paula Parker and Skip Hughes.


Paula Parker


Skip Hughes

According to the USM Registrar, Parker is scheduled to teach two courses for CoB-H. The relevant data for these are shown below.

Table 1 - Parker's Fall 2010 Teaching Data

| Course | Days \& Times | Enrollment | Cap | RevEnroll | RevCap |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ACC 409 | MW, 2-3:15 | 26 | 35 | $\$ 17,784$ | $\$ 23,940$ |
| ACC 610 | W, 10-12:45 | 2 | 25 | $\$ 1,824$ | $\$ 22,800$ |

The figures above indicate, using USM's new 2010-11 tuition fee schedule for in-state students, that Parker's tuition revenue production for the SoA during fall 2010 will be anywhere from $\$ 19,608$ to $\$ 46,740$. Given Parker's initial salary of $\$ 100,000$ per year, her fall 2010 compensation (salary + fringes) will be about $\$ 62,500$. This means that the CoB's SoA will face a loss ranging from $\$ 15,760$ to $\$ 42,892$, using the figures above, from employing Parker in the fall of 2010.

Hughes' case is even more interesting, as he is not scheduled to teach during fall 2010. Assuming Hughes earns the same sum as Dugan during fall 2010 - $\$ 93,750$ in salary and fringes - then the CoB's SoA faces a loss of $\$ 93,750$ from having Hughes around from August-2010 through December-2010. Thus, the loss range from the combination of Parker and Hughes is $\$ 109,510$ to $\$ 136,642$. If Dugan is thrown into the mix, the loss range jumps to $\$ 154,000-$ \$194,000.

